



State & Local Government Relations



Navigating the Government Process

Our Massachusetts team is comprised of nine senior professionals who draw from extensive experience at all levels of government. Our team includes former elected and appointed officials, agency heads, current commissioners and board members—all with decades of public and private sector experience.

Our team has substantive industry experience in real estate and project development, energy and clean technology, transportation, and health care. The breadth and depth of our government experience means that we can offer our clients much more than traditional lobbying.

We leverage our collective backgrounds as a team to create winning solutions for our clients in a wide-range of areas, such as procurement, permitting, legislative advocacy, and regulatory and community affairs. We are able to help clients from any industry navigate the city and state political process.

We serve as your consultant and advocate, whether it's introducing your organization to key public or private sector executives, influencing legislation and regulations, or raising your organization's profile.

Quick Facts

- Dedicated team of 9 professionals with multidisciplinary, bipartisan experience to draw upon
- Former executive director and CEO of Massport and cabinet-level secretary
- Team also includes a former Massachusetts state senator and a former Boston city councilor

Service Offerings

- Community Relations
- Crisis Communications
- Government Affairs
- Issues Management
- Legislative & Regulatory Affairs
- Lobbying the Legislature, Executive Branch, City Departments
- Political Campaign Strategy
- Procurement
- Real Estate Planning & Permitting
- Town Ballot Issues



Representative Clients

- AECOM
- Ameresco, Inc.
- Applied Science Products, Inc.
- Boston Autoport
- Boston Market Terminal Co.
- Boston Symphony Orchestra
- Boston University
- Dana-Farber Cancer Institute
- Development Associates (Wynn Resorts)
- Digital Lumens, Inc.
- Duncan Solutions, Inc.
- Eastern Real Estate, LLC
- EnerNOC, Inc.
- First Church of Christ, Scientist
- Lovejoy Wharf Acquisitions
- Madera Energy, Inc.
- Massachusetts Hospital Association
- Massachusetts Medical Device Industry Council (MassMEDIC)
- Nestlé Waters North America, Inc.
- Northeast Utilities
- Outcepts Managing & Consulting
- ReENERGY Holdings
- Stellaris Corporation
- Sunovion Pharmaceuticals, Inc.
- Thompson Island Outward Bound
- Thomson Reuters
- Trigen Companies
- Zipcar, Inc.

Who We Serve

- Biotechnology
- Design & Engineering
- Education
- Energy
- Environment
- Food & Beverage
- Health Care
- Hospitality
- Industry Trade Groups
- Nonprofits
- Real Estate
- Transportation

For More Information

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